

John Grindle

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Objective: Project Management and Business Development involving Information Technology

Experience

September 2004 – Present

RefNation

President

Sports Officiating Websites

- Own and operate a website service dedicated to sports officiating associations providing an affordable, customizable, professional website solution
- Ongoing project requires complete project life cycle coordination including: initial concept and design, prototype development, competitive analysis, risk mitigation, database design, resource management, team supervision, financial analysis, sales and marketing strategy, testing, and deployment
- Using Visual Studio .NET, the application provides a website creation tool and content management system for multiple sports officials' associations and does not require users to have any previous web design or programming experience
- Currently RefNation has established relationships with clients across the United States covering baseball, basketball, football, soccer, softball, volleyball, and other sports

January 2008 – December 2008

Silver Bullet Solutions, Inc

Independent Contractor

Data Phrase

- Used by the Department of Defense, Data Phrase provides a user interface to create logical phrases and sentences for complex systems architecture, may have uses in linguistics and artificial intelligence
- Developed using Visual Studio .Net, Data Phrase grew from a need for simple, user friendly design tools, replaces overly complicated systems used by a small group of expert users providing limited value for day to day operators and decision makers

October 2006 – December 2007

VAVi Sport & Social Club

Business Development Director

Recreational Sports League Management

- As department director, primarily responsible for company vision and growth, program expansion, and department supervision
 - Created new department for business development and company growth, managed day-to-day operations to improve existing products, and devised strategies to add new programs
 - Created long term company vision, coordinated expansion, produced project work plans, and introduced numerous programs increasing revenue by 40%
 - Supervised employees, managed business development department, created profit & loss statements, presented analysis reports, and provided suggestions for future growth
 - Established solid relationships with recreation center directors and facility managers, coordinated special events with San Diego Park & Recreation staff members
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Experience (continued)

January 2004 – September 2006

Independent Contractor

Independent Contractor

Project Management

- Analyzed functional requirements, proposed technical solutions, and managed project life cycle of custom software applications for a variety of clients
- Managed Microsoft Office application development including functional requirements analysis, business process analysis, fit and needs analysis, risk mitigation, and technical solution proposals and implementation

Software Development

- Developed and deployed custom software and website applications for public and private clients using Visual Studio .Net

Technical Training

- Provided professional hands-on training in Microsoft, Macromedia, and Adobe applications including Microsoft Project, Outlook, Excel, and Access, taught Introduction, Intermediate, and Advanced classes as well as VBA programming

January 2003 – December 2003

San Diego County Regional Airport Authority

Independent Contractor

Customer Relations Management System (CRM)

- CRM receives customer feedback, assigns appropriate employees to respond to requests, categorizes customer complaints, and analyzes data to improve overall customer satisfaction
- Project timeline of one year included project concept, requirement definition, project meetings facilitation, database design, application development, report presentation, adherence to quality standards, and project updates
- Coordinated requirements team of five individuals from the Customer Service department
- Responsibilities included project management, development, technical training, testing, delivery, deployment, and project closure documentation
- As the single point-of-contact, conducted hands-on training for users and presented technical demonstrations to project staff, senior management, and other internal stakeholders

Americans with Disabilities Act Compliance Database (ADA)

- ADA compliance database analyzes compliant and non-compliant ADA issues for the San Diego County Regional Airport Authority
 - Designed a relational database and developed a custom routine using Microsoft Excel VBA to import legacy data from spreadsheets into a structured format, developed a user interface desktop application to view, add, edit, and analyze compliancy information
 - Designed custom tracking analysis reports to help the Facilities and Customer Service departments oversee construction of non-compliant issues
 - Requirements gathering, database design, data migration, application development, change control, report generation, testing, deployment, and training for five users from two departments was completed in the six month project timeline
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Experience (continued)

July 1997 – May 2002

Silver Bullet Solutions, Inc

*Database Administrator and Application Developer***Data Tree**

- Data Tree displays data from any database in outline form, allows user to easily view and edit data from complex relational databases
- As developer responsible for implementing requirements and designing user interface in Visual Studio .Net

Department of Navy Integrated Architecture Database (DIAD)

- DIAD constructs organization, information, system, and task hierarchies for the US Navy and Department of Defense, represents complex communication between organizations using specific formats and electronic systems to accomplish given tasks
- As database administrator and application developer, responsible for all database modifications required by our eight-person development team
- Developed application, which shows communication lines and hierarchical structures, using Visual Basic 6.0 and Microsoft Access
- Oracle and Microsoft Access databases with over 300 tables referencing the Department of Defense standard CADM database structure, required in depth knowledge of third normal, hierarchical data representation in addition to department of defense organizational, informational, and system structures

Cost Allocation Program (CAP)

- CAP improves the existing business process by streamlining communication between departments using custom components and shared data, necessitated a thorough knowledge of the business processes within multiple departments of SPAWAR
- Primary application developer on this six person team consisting of three companies working in conjunction, responsible for initial cost estimates, database design, application development, testing, training, and deployment
- Required interaction with customers and other team members to insure proper development and skilled users
- Trained fifty users of all levels from different technical and non-technical backgrounds in multiple departments, conducted hands-on training for twenty students who met for two hours at a time to learn this custom built application

Employment

2007 – Present	President	RefNation
2007 – 2008	Software Engineer	Silver Bullet Solutions, Inc.
2006 – 2007	Director	VAVi Sport & Social Club
2002 – 2006	Software Engineer	Independent Contractor
1997 – 2002	Software Engineer	Silver Bullet Solutions, Inc.

Education*University of California Los Angeles*

B.S. Computer Science and Engineering

Qualifications

- Self-motivated, professional, intelligent, hardworking, confident, articulate, and enthusiastic
 - Excellent management, communication, and negotiation skills with a good sense of humor
 - Friendly demeanor and professionalism establish client relationships, confidence, and trust
 - Experienced in project management methodologies, problem solving, and presentations
 - Ability to grasp complex processes, quickly adapt to change, and recognize opportunities
 - Athletic, competitive, and sports minded with imagination, vision, and entrepreneurial spirit
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Skills*Programming*

Visual Studio .Net

Visual Basic, C#

Microsoft Access

Microsoft Excel

Database

Microsoft Access

SQL Server

Oracle

Database Design

Website Tools

FrontPage

Dreamweaver

Fireworks

Photoshop

Microsoft Office

Project / Visio

Outlook

Word / Excel

Access / PowerPoint

Management and Business Development

Project Management and Coordination

Requirements Gathering and Analysis

Time and Cost Estimating

Business Process and System Analysis

Technological Recommendation

Customer Support and Feedback

Customer Service Improvement

Professional Training

Hands-on Technical Training

Custom Application Courses

Website and Application Development

Content Management Systems

Database Driven Website Applications

Application Design and Development

Relational Database Design

Rapid Application Development

Technical Writing and Documentation

User Manuals and Help Documentation

Custom Course Curriculum

System Requirement Specification

Software Test Description

Memberships / Interests

March 2007 – Present

Board of Directors

San Diego County Basketball Officials Association

October 2000 – Present

Basketball Referee

San Diego County Basketball Officials Association

June 2003 – Present

Participant, Referee, and Tournament Coordinator

VAVi Sport & Social Club

March 2005 – February 2006

San Diego Chapter Member

Project Management Institute

Clients

Website Application (RefNation)

- Referee Boot Camp (WI)
- Iwakuni Officials Association (Japan)
- Wisconsin Umpires Association (WI)
- East Coast Football Officials Association (FL)
- Northern California Basketball Officials Association (CA)
- Peninsula Basketball Officials Association (WA)
- Vision Officiating (CA)
- Sportslink Basketball Officials Development Camp (CA)
- San Diego Basketball Referee Instructional Camp (CA)
- San Diego County Baseball Umpires Association (CA)
- San Diego County Basketball Officials Association (CA)

Website Applications (Consumer)

- R. Navarro & Associates, Inc.
- TD Sales

Sports League Management and Tournament Coordination

- VAVi Sport and Social Club

Desktop Applications

- San Diego International Airport
- Silver Bullet Solutions, Inc.
- Sun Harbor Marina
- Dome Construction
- Valley Coast Construction
- San Diego Gas and Electric
- Ryland Homes

Technical Training

- Learnsoft Technology Group
 - Blue Star Learning
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