

John Grindle

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Objective: Project Management and Business Development involving Information Technology

Qualifications

- Self-motivated, professional, intelligent, hardworking, confident, articulate, and enthusiastic
 - Excellent management, communication, and negotiation skills with a good sense of humor
 - Friendly demeanor and professionalism establish client relationships, confidence, and trust
 - Experienced in project management methodologies, problem solving, and presentations
 - Ability to grasp complex processes, quickly adapt to change, and recognize opportunities
 - Athletic, competitive, and sports minded with imagination, vision, and entrepreneurial spirit
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Experience

Project Management and Entrepreneurial Skills

- Own and operate a website creation and hosting service dedicated to sports officiating
- Analyzed functional requirements, proposed solutions, and managed project life cycle
- Devised and implemented growth strategies to create new recreational sports programs
- Managed business development and day-to-day operations to improve existing products
- Created long term company vision, coordinated expansion, and produced project work plans

Customer Relationships and Interpersonal Skills

- Secured and maintain relationships with sports officiating association officers and directors
- Established solid relationships with recreation center directors and facility managers
- Supervised employees and managed business development department as director
- Implemented a customer relationship management system and presented analysis reports

Technical Experience and Software Training Skills

- Designed and implemented cutting edge website technology for sports officials' associations
 - Developed and deployed custom software applications for public and private clients
 - Trained students and demonstrated custom software applications to users and stakeholders
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Employment

2007 – Present	President	RefNation
2007 – 2008	Software Engineer	Silver Bullet Solutions, Inc.
2006 – 2007	Director	VAVi Sport & Social Club
2002 – 2006	Software Engineer	Independent Contractor
1997 – 2002	Software Engineer	Silver Bullet Solutions, Inc.

Education

University of California Los Angeles
B.S. Computer Science and Engineering
